

IMPACT REPORT 2017-'18

Beacon Group

Creating Opportunities for People with Disabilities



"Beacon Group offers a wide array of employment options for people with significant disabilities. We help people find jobs. Then, once they have the jobs, we help them maintain success in work by providing supports."

– Greg Natvig,
President/CEO Beacon Group

67
Years of
Service

PHOENIX 2222 N. 24th St
Phoenix, AZ 85008
(602) 685-9703

ALSO:
• JITC, Ft. Huachuca, AZ
• Hill AFB, UT

TUCSON HEADQUARTERS

308 W. Glenn St
Tucson, AZ 85705
(520) 622-4874

Visit us
online:
BeaconGroup.org



Shining a light... on the need for Services

Two-thirds of adults with significant disabilities are out of work, despite their ability, desire and willingness to work and participate in community life.

In Arizona...
1 out of **10** people* has a disability.

*ages 18-64



"It is important for my brother to have a reason to rise in the morning, go to a place where he can see friends and colleagues, and work on projects that help others."

– Sister of a
Beacon Program
Participant

"Being unemployed when you have a disability is challenging, especially if you have a difficult time filling out job applications and trying to get interviews. When our son worked with Beacon it was lifechanging for everybody!"

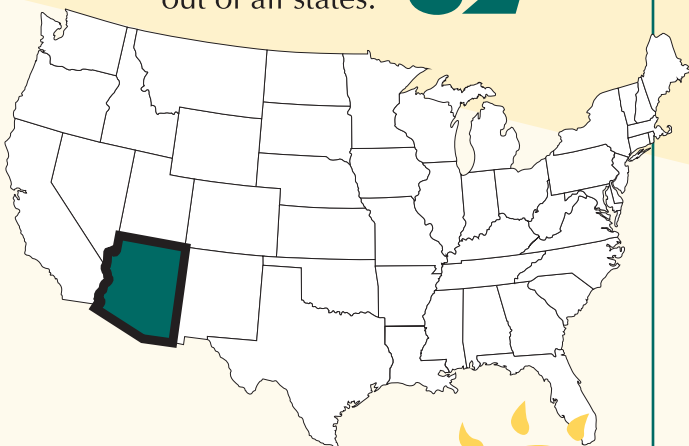
– Parent of Beacon Program Participant

There is a documented need for supports, services, and employment programs to serve approximately

400,000

working-age adults with disabilities in Arizona.

Arizona's employment rate is **far behind** many states, currently ranking **#32** out of all states.



66%

of the people we serve have Developmental Disabilities.

Developmental Disabilities

Mental Illness

Learning Disabilities

Physical Disabilities

TOP 4

DISABILITIES SERVED

Beacon serves people with ALL types of disabilities!

Helping people, who are both willing and able, to seek significant gainful employment.

REDUCES dependency on disability benefits

INCREASES contributing taxpayers

TICKET TO WORK

Number of Adults over 18 on SSI and SSDI:
16,000,000

Among these adults are many who could work, and become independent of federal aid, especially if provided with proper incentives and training.

332
Served

150
Placed
In Jobs



Through this federal program, beneficiaries receive free support services including career counseling, job placement assistance and coaching through work transition.

"I am a sales associate/retail cashier. I am a hard worker. Ticket to Work is how Beacon helped me find the right job, and sustain a job... It is really helpful."

– Person Served by Beacon Group's Ticket to Work Program

The Bright Side

People Served Annually
1,868

Supported employees in Customized Work Teams at over
200 locations

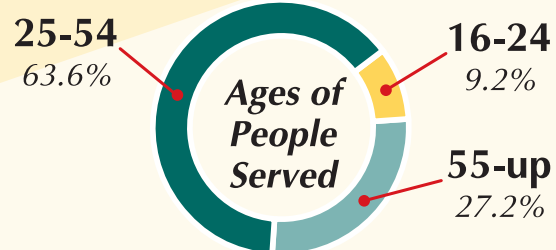
750 people with disabilities received paychecks through Beacon Group in various employment settings.

"Our experience with the individual hired through Beacon is that he has an amazing commitment to his job. He has a strong focus and is extremely reliable. Beacon Group has continued to provide a Job Coach who helps with confidence and strengthening skills that need improvement. I wish I had this type of service for all employees!"

— Employer Hiring Person Served by Beacon Group

289 New Jobs Last Year (for people with disabilities in new independent community jobs)

430 individuals received Job Coaching Services through Beacon to support their employment.



87 people with disabilities in Skills Training Programs



Together we make the future BRIGHT for People with Disabilities

People Who Rate Their Jobs as FULFILLING:

★★★★★ Beacon Group workers... **81%**

★★★☆☆ Workers in general..... **33%**

Making an Impact!

96% Beacon respondents who indicate "My Work makes an impact that matters to me"

89% Beacon respondents who indicate "I am growing personally and professionally at work."

According to a recent survey by the National Council of Source America Employers (NCSE)

BEACON PROGRAMS

1. Employment Services / Job Development / Customized Employment
2. Supported Employment / Group and Individual
3. Center-Based Employment Services
4. Transition Services
5. Skills Training
6. Ticket to Work
7. Community Integration (Adult Day Programs)
8. Fulfillment Jobs (Amazon)

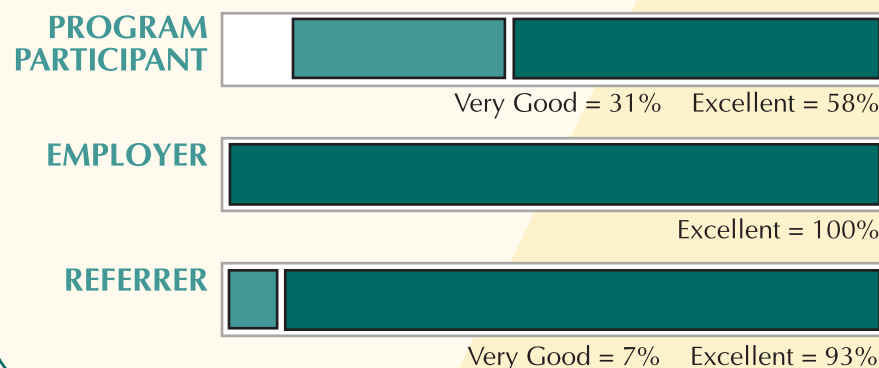
Beacon Group is continuously developing new programs to broaden the number and types of employment opportunities for working age people with disabilities.

BUSINESS ENTERPRISES

- Commercial Custodial
- Contract Manufacturing/Assembly
- Contract Packaging
- Customized Work Teams
- Fleet Washing/Power Washing
- Beacon Secure
- Total Facility Maintenance
- Kitting, Collating & Mailing
- Warehousing and Fulfillment
- Cable/Wire Harness Assembly
- Landscaping
- Paint Recycling
- Staffing Solutions
- Document Destruction Services

Beacon Satisfaction Survey 2018

Over 760 respondents rated their overall satisfaction.



For more information about any of our programs or to learn how you can help:

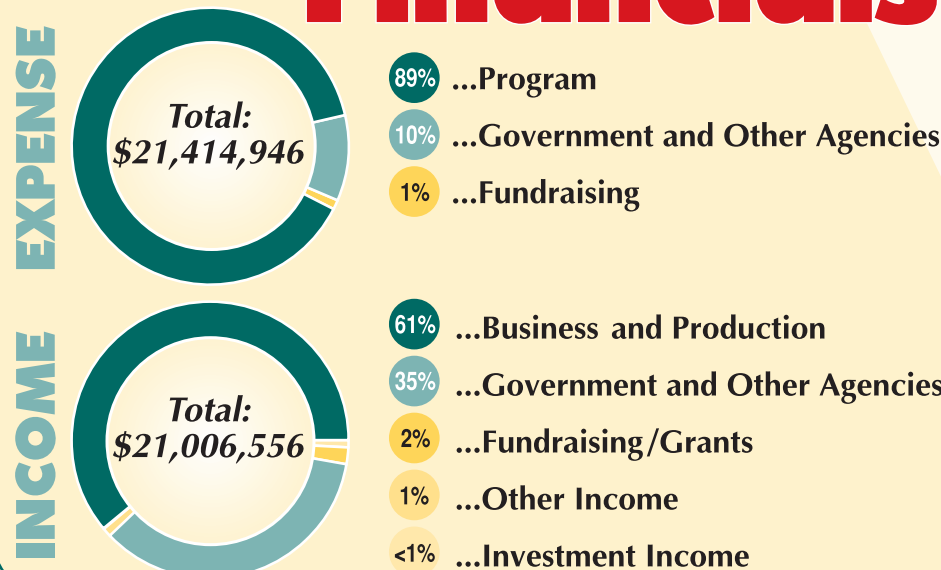
Online: www.BeaconGroup.org • Call: (520) 622-4874

Email: marketing@beaongroup.org

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2017-'18 Financials



"Beacon gives people with disabilities the feeling of self-worth, and we all need that. We're very careful about who we donate to. Beacon we know really helps all people with disabilities."

— Beacon Donor

Unlike many nonprofit organizations, Beacon Group is able to partially self-fund our mission through the businesses we operate. Contributions from grants and fundraising help cover the start-up costs for new ventures and underfunded programs that employ and place workers with disabilities. Donations make it possible for Beacon Group to build capacity and sustain a wide variety of employment choices for varied interests and abilities.

"I like the fact that Beacon has programs for all levels of disability. They do match the person's ability with the job. There are a lot of options. People have the opportunity to work in the community."

— Beacon Donor